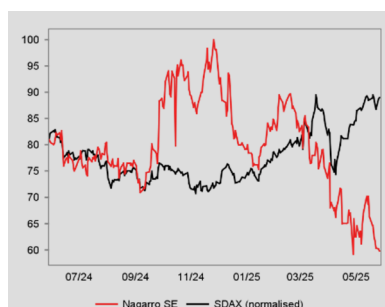


Buy EUR 90.00 (EUR 135.00) Price EUR 59.80 Upside 50.5 %	Value Indicators: EUR DCF: 91.00	Warburg Risk Score: 3.5 Balance Sheet Score: 4.0 Market Liquidity Score: 3.0	Description: Custom software and digital engineering
	Market Snapshot: EUR m Market cap: 796.7 No. of shares (m): 13.3 EV: 859.4 Freefloat MC: 560.1 Ø Trad. Vol. (30d): 4.58 m	Shareholders: Freefloat 70.30 % Carl G. Duerschmidt 20.00 % Detlef Dinsel 9.70 %	Key Figures (WRe): 2025e Beta: 1.1 Price / Book: 3.1 x Equity Ratio: 32 % Net Fin. Debt / EBITDA: 0.4 x Net Debt / EBITDA: 0.5 x

Refocusing on operational performance following recent uncertainty

- Following the publication of the annual report and restatements in the context of the auditor change, as well as the publication of the Q1 results, the valuation model is being updated.
- Nagarro reported Q1 2025 revenue of EUR 247m and adjusted EBITDA of EUR 30.2m, resulting in an adjusted EBITDA margin of 12.2%. Management noted that the performance was better than it appeared due to several factors: Deferred revenue increased from approximately EUR 2m at year-end 2024 to EUR 5.5m at the end of Q1 2025. If recognized, this would have boosted both revenue and the bottom line. Furthermore, there was a EUR 5m negative impact on adjusted EBITDA due to changes in exchange rates, particularly the EUR-USD exchange rate. Approximately EUR 4m of this was from the revaluation of intercompany loans, and EUR 1m was from the revaluation of bank deposits.
- Nagarro is observing increased market activity, particularly in IT services related to data, cloud, and AI. The initial uncertainty surrounding new AI technology has apparently passed, and it is now becoming a more mature technology, leading to increased IT spending. The company anticipates a surge in investment and adoption of AI once more success stories emerge. In Q1, Nagarro's best-performing industries were management consulting and business information. Horizontal Tech remained under pressure, although some signs of recovery are emerging. Over the past few years, Nagarro has been diversifying away from Horizontal Tech.
- Nagarro is focused on enhancing shareholder value through several capital allocation initiatives: (1) As of May 9, Nagarro had bought back 556,000 shares. (2) A dividend of EUR 1 per share has been proposed to the upcoming Annual General Meeting (AGM). While the company primarily focuses on bolt-on acquisitions, management remains open to occasional strategic takeovers. From our point of view, it is crucial that management does not use its treasury shares for potential takeovers. The installation of a CFO and the proposition of Carl Duerschmidt to the supervisory board look set to support internal processes, such as revenue recognition, and investor confidence.
- Despite the negative Q1 impacts, Nagarro is not changing its 2025 guidance. We have reduced our short-term and long-term estimates to reflect the subdued start to the year. The model is being rolled forward and the DCF-based PT is lowered to EUR 90.

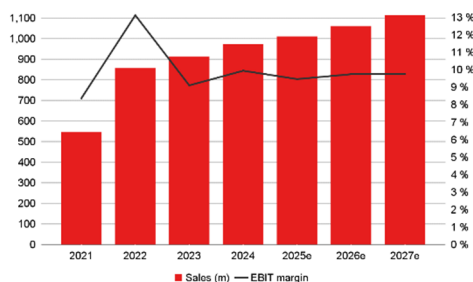
Changes in Estimates:							Comment on Changes:	
FY End: 31.12. in EUR m	2025e (old)	+ / -	2026e (old)	+ / -	2027e (old)	+ / -	<ul style="list-style-type: none"> Estimates have been updated to reflect the Q1 results. Furthermore, the long-term growth assumptions have been reduced. 	
Sales	1,027.2	-1.7 %	1,129.9	-6.1 %	n.a.	n.m.		
EBITDA adj.	146.4	-1.5 %	162.8	-5.5 %	n.a.	n.m.		
EBITDA	136.4	-1.6 %	152.8	-5.9 %	n.a.	n.m.		
EBIT	98.3	-2.8 %	111.3	-7.1 %	n.a.	n.m.		
EPS	4.99	-3.0 %	5.69	-7.6 %	n.a.	n.m.		



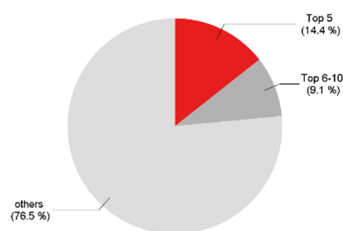
Rel. Performance vs SDAX:	
1 month:	-5.2 %
6 months:	-61.8 %
Year to date:	-45.0 %
Trailing 12 months:	-35.5 %

Company events:	
14.08.25	Q2
14.11.25	Q3

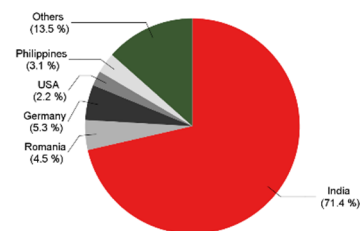
FY End: 31.12. in EUR m	CAGR (24-27e)	2021	2022	2023	2024	2025e	2026e	2027e
Sales	4.6 %	546.0	856.3	912.1	972.0	1,010.0	1,060.5	1,113.5
Change Sales yoy		26.9 %	56.8 %	6.5 %	6.6 %	3.9 %	5.0 %	5.0 %
EBITDA adj.		79.7	148.5	126.1	147.5	144.3	153.8	160.6
Margin		14.6 %	17.3 %	13.8 %	15.2 %	14.3 %	14.5 %	14.4 %
EBITDA	4.0 %	70.3	145.6	118.6	134.0	134.3	143.8	150.6
Margin		12.9 %	17.0 %	13.0 %	13.8 %	13.3 %	13.6 %	13.5 %
EBIT	3.9 %	45.7	112.4	83.2	96.7	95.6	103.4	108.5
Margin		8.4 %	13.1 %	9.1 %	10.0 %	9.5 %	9.8 %	9.7 %
Net income before minorities		30.0	77.3	49.2	49.2	64.5	70.1	73.8
Net income	14.5 %	30.0	77.3	49.2	49.2	64.5	70.1	73.8
EPS	14.5 %	n.a.	5.58	3.64	3.69	4.84	5.26	5.54
DPS		n.a.	0.00	0.00	1.00	1.10	1.30	1.30
Dividend Yield		n.a.	n.a.	n.a.	1.2 %	1.8 %	2.2 %	2.2 %
FCFPS		1.81	4.09	3.54	4.15	7.77	5.24	5.51
FCF / Market cap		n.a.	3.4 %	4.0 %	5.0 %	13.0 %	8.8 %	9.2 %
EV / Sales		n.a.	2.1 x	1.5 x	1.3 x	0.9 x	0.8 x	0.7 x
EV / EBIT adj.		n.a.	15.5 x	15.8 x	12.5 x	8.6 x	7.5 x	6.7 x
EV / EBIT		n.a.	16.2 x	16.8 x	13.0 x	9.0 x	7.8 x	6.9 x
P / E		n.a.	21.8 x	24.4 x	22.3 x	12.4 x	11.4 x	10.8 x
Net Debt		149.7	141.1	195.7	165.5	62.8	7.6	-48.5
ROCE (NOPAT)		18.8 %	31.4 %	18.4 %	15.9 %	18.9 %	21.9 %	22.7 %
Guidance:	2025: revenue: EUR 1,020-1,080m; adj. EBITDA margin: 14.5-15.5%							

**Sales development
in EUR m**


Source: Warburg Research

**Customer split
2024**


Source: Company

**IT engineers by region
2024**


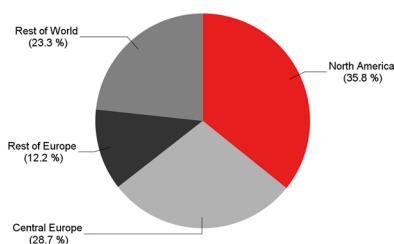
Source: Warburg Research

Company Background

- Nagarro provides technology and custom software development services for digital transformation,...
- ...with a focus on disruptive technologies such as artificial intelligence, big data, and internet of things.
- Complementary business fields such as managed services, e-commerce solutions or ERP consulting complete the offering.
- While the majority of revenue is generated in higher price countries, Nagarro is able to serve this demand with access to experts in regions associated with lower costs.

Competitive Quality

- Nagarro is a trusted and valued digitalisation partner developing tailor-made software to achieve competitive differentiation for its clients.
- Technological focus and expertise position the company as an IT engineering expert rather than a consulting or services company.
- Proprietary software Ginger supports collaboration, a decentralised organisational structure which provides access to IT talent and enables Nagarro to serve both, small and large companies around the globe.
- Organizational design and processes allow Nagarro to cross-fertilize knowledge across the global organisation and adapt quickly to new technologies and client needs with lean and agile teams and short time-to-market.
- Access to scarce IT specialists: Nagarro's approx. 17,000 IT experts e.g. in India, China or Romania have a strong footprint in future-oriented technologies such as cloud, AI, IoT, deep learning or big data.

**Sales by region
2024; in %**


Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e	2037e	
Sales	1,010.0	1,060.5	1,113.5	1,169.2	1,224.2	1,278.2	1,331.3	1,383.3	1,434.1	1,483.5	1,531.6	1,578.3	1,609.9	2.0 %
Sales change	3.9 %	5.0 %	5.0 %	5.0 %	4.7 %	4.4 %	4.2 %	3.9 %	3.7 %	3.4 %	3.2 %	3.0 %	2.0 %	
EBIT	95.6	103.4	108.5	113.4	120.0	125.3	130.5	135.6	140.5	145.4	150.1	154.7	157.8	9.8 %
EBIT-margin	9.5 %	9.8 %	9.7 %	9.7 %	9.8 %	9.8 %	9.8 %	9.8 %	9.8 %	9.8 %	9.8 %	9.8 %	9.8 %	
Tax rate (EBT)	28.0 %	28.0 %	28.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	32.0 %	106
NOPAT	68.8	74.5	78.1	77.1	81.6	85.2	88.7	92.2	95.6	98.9	102.1	105.2	107.3	
Depreciation	38.7	40.4	42.2	12.9	12.2	12.8	13.3	13.8	14.3	14.8	15.3	15.8	17.7	698
in % of Sales	3.8 %	3.8 %	3.8 %	1.1 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.0 %	1.1 %	
Changes in provisions	-12.6	0.0	0.0	0.5	0.5	0.5	0.5	0.5	0.5	0.4	0.4	0.4	0.3	50.70 %
Change in Liquidity from														
- Working Capital	-58.4	6.5	6.8	67.0	9.9	9.7	9.6	9.4	9.1	8.9	8.7	8.4	5.7	106
- Capex	7.8	8.1	8.4	12.9	13.5	14.1	14.6	15.2	15.8	16.3	16.8	17.4	17.7	
Capex in % of Sales	0.8 %	0.8 %	0.8 %	1.1 %	1.1 %	1.1 %	1.1 %	1.1 %	1.1 %	1.1 %	1.1 %	1.1 %	1.1 %	106
- Other	24.8	26.1	27.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	120.8	74.2	77.7	10.6	71.0	74.7	78.3	81.9	85.5	88.9	92.3	95.6	101.9	698
PV of FCF	120.8	68.7	66.6	8.4	52.1	50.8	49.3	47.7	46.1	44.4	42.7	40.9	40.4	
share of PVs	18.60 %			30.70 %										50.70 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	15.00 %	Financial Strength	1.14
Cost of debt (after tax)	2.4 %	Liquidity (share)	1.14
Market return	8.25 %	Cyclicality	1.14
Risk free rate	2.75 %	Transparency	1.14
		Others	1.14
WACC	8.02 %	Beta	1.14

Valuation (m)

Present values 2037e	679		
Terminal Value	698		
Financial liabilities	335		
Pension liabilities	23		
Hybrid capital	0		
Minority interest	0		
Market val. of investments	0		
Liquidity	193	No. of shares (m)	13.3
Equity Value	1,211	Value per share (EUR)	90.91

Sensitivity Value per Share (EUR)

		Terminal Growth									Delta EBIT-margin						
Beta	WACC	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.35	9.0 %	72.57	73.78	75.07	76.45	77.94	79.54	81.26	1.35	9.0 %	62.10	66.88	71.67	76.45	81.24	86.03	90.81
1.25	8.5 %	78.40	79.86	81.43	83.12	84.94	86.92	89.06	1.25	8.5 %	67.69	72.83	77.97	83.12	88.26	93.41	98.55
1.19	8.3 %	81.63	83.25	84.98	86.86	88.89	91.09	93.50	1.19	8.3 %	70.83	76.17	81.51	86.86	92.20	97.55	102.89
1.14	8.0 %	85.11	86.90	88.83	90.91	93.18	95.66	98.36	1.14	8.0 %	74.23	79.79	85.35	90.91	96.47	102.04	107.60
1.09	7.8 %	88.87	90.85	93.00	95.33	97.87	100.66	103.72	1.09	7.8 %	77.94	83.74	89.53	95.33	101.13	106.92	112.72
1.03	7.5 %	92.93	95.14	97.54	100.15	103.01	106.16	109.64	1.03	7.5 %	81.99	88.04	94.10	100.15	106.20	112.26	118.31
0.93	7.0 %	102.14	104.90	107.93	111.26	114.94	119.02	123.58	0.93	7.0 %	91.32	97.97	104.61	111.26	117.91	124.55	131.20

- Slight EBIT margin expansion anticipated
- Other: IFRS 16 impact in the detailed forecast. Depreciation and capex at same levels thereafter.

Valuation	2021	2022	2023	2024	2025e	2026e	2027e
Price / Book	n.a.	10.7 x	7.0 x	4.9 x	3.1 x	2.5 x	2.1 x
Book value per share ex intangibles	n.a.	-3.36	-4.84	-2.63	-0.11	4.29	8.76
EV / Sales	n.a.	2.1 x	1.5 x	1.3 x	0.9 x	0.8 x	0.7 x
EV / EBITDA	n.a.	12.5 x	11.8 x	9.4 x	6.4 x	5.6 x	5.0 x
EV / EBIT	n.a.	16.2 x	16.8 x	13.0 x	9.0 x	7.8 x	6.9 x
EV / EBIT adj.*	n.a.	15.5 x	15.8 x	12.5 x	8.6 x	7.5 x	6.7 x
P / FCF	n.a.	29.7 x	25.1 x	19.8 x	7.7 x	11.4 x	10.9 x
P / E	n.a.	21.8 x	24.4 x	22.3 x	12.4 x	11.4 x	10.8 x
P / E adj.*	n.a.	21.8 x	24.4 x	22.3 x	12.4 x	11.4 x	10.8 x
Dividend Yield	n.a.	n.a.	n.a.	1.2 %	1.8 %	2.2 %	2.2 %
FCF Potential Yield (on market EV)	n.a.	5.2 %	5.0 %	5.8 %	9.8 %	11.2 %	12.6 %
*Adjustments made for: -							

Company Specific Items	2021	2022	2023	2024	2025e	2026e	2027e
gross profit (company reporting)	154.4	247.1	235.7	295.3	346.9	369.4	387.8
gross margin (company reporting)	28.3 %	28.9 %	25.8 %	30.4 %	34.3 %	34.8 %	34.8 %

Consolidated profit & loss

In EUR m	2021	2022	2023	2024	2025e	2026e	2027e
Sales	546.0	856.3	912.1	972.0	1,010.0	1,060.5	1,113.5
Change Sales yoy	26.9 %	56.8 %	6.5 %	6.6 %	3.9 %	5.0 %	5.0 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.2	0.3	0.3	0.3	2.5	2.5	2.5
Material expenses	59.1	77.0	73.1	68.9	76.8	75.3	79.1
Personnel expenses	373.0	571.1	654.6	703.0	720.1	753.0	790.6
Other operating income	14.8	28.2	29.3	30.6	10.0	10.0	10.0
Other operating expenses	55.5	89.0	91.3	93.9	85.9	95.4	100.2
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	70.3	145.6	118.6	134.0	134.3	143.8	150.6
Margin	12.9 %	17.0 %	13.0 %	13.8 %	13.3 %	13.6 %	13.5 %
Depreciation of fixed assets	19.9	25.5	29.9	32.6	33.9	35.6	37.4
EBITA	50.3	120.1	88.6	101.4	100.4	108.2	113.3
Amortisation of intangible assets	4.7	7.6	5.5	4.7	4.8	4.8	4.8
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	45.7	112.4	83.2	96.7	95.6	103.4	108.5
Margin	8.4 %	13.1 %	9.1 %	10.0 %	9.5 %	9.8 %	9.7 %
EBIT adj.	47.8	117.8	88.0	100.7	99.6	107.4	112.5
Interest income	0.4	0.5	1.8	3.5	0.0	0.0	0.0
Interest expenses	7.8	11.2	18.2	21.1	6.0	6.0	6.0
Other financial income (loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	38.2	101.7	66.7	79.1	89.6	97.4	102.5
Margin	7.0 %	11.9 %	7.3 %	8.1 %	8.9 %	9.2 %	9.2 %
Total taxes	8.2	24.4	17.6	29.9	25.1	27.3	28.7
Net income from continuing operations	30.0	77.3	49.2	49.2	64.5	70.1	73.8
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	30.0	77.3	49.2	49.2	64.5	70.1	73.8
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	30.0	77.3	49.2	49.2	64.5	70.1	73.8
Margin	5.5 %	9.0 %	5.4 %	5.1 %	6.4 %	6.6 %	6.6 %
Number of shares, average	n.a.	13.8	13.5	13.3	13.3	13.3	13.3
EPS	n.a.	5.58	3.64	3.69	4.84	5.26	5.54
EPS adj.	n.a.	5.58	3.64	3.69	4.84	5.26	5.54

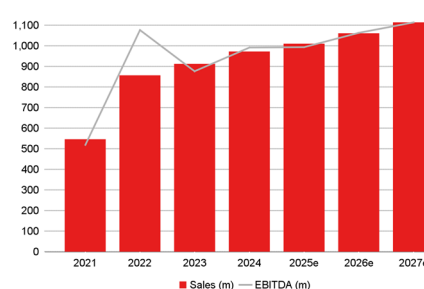
*Adjustments made for:

Guidance: 2025: revenue: EUR 1,020-1,080m; adj. EBITDA margin: 14.5-15.5%

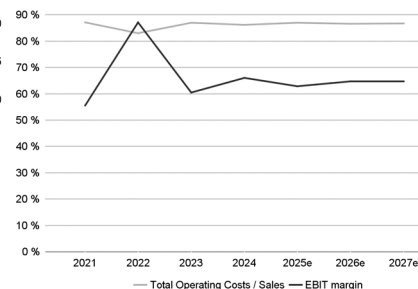
Financial Ratios

	2021	2022	2023	2024	2025e	2026e	2027e
Total Operating Costs / Sales	87.2 %	83.0 %	87.0 %	86.2 %	87.0 %	86.7 %	86.7 %
Operating Leverage	0.1 x	2.6 x	-4.0 x	2.5 x	-0.3 x	1.6 x	1.0 x
EBITDA / Interest expenses	9.0 x	13.0 x	6.5 x	6.3 x	22.4 x	24.0 x	25.1 x
Tax rate (EBT)	21.5 %	24.0 %	26.3 %	37.9 %	28.0 %	28.0 %	28.0 %
Dividend Payout Ratio	n.a.	0.0 %	0.0 %	27.1 %	22.7 %	24.7 %	23.5 %
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

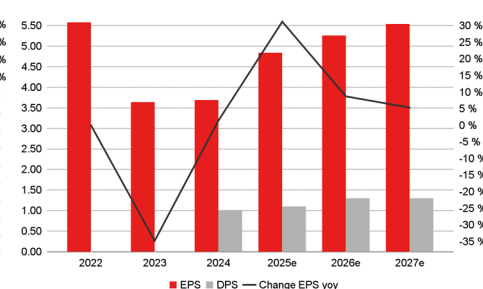
Sales, EBITDA in EUR m



Operating Performance in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

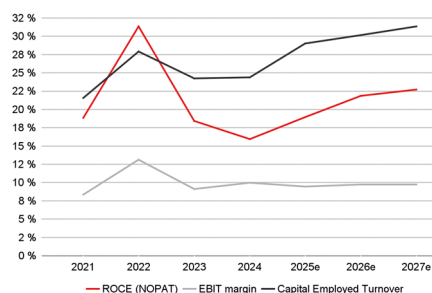
Consolidated balance sheet

In EUR m	2021	2022	2023	2024	2025e	2026e	2027e
Assets							
Goodwill and other intangible assets	178.7	203.5	234.9	257.6	257.6	257.5	257.4
thereof other intangible assets	14.0	26.6	40.1	43.4	43.3	43.3	43.2
thereof Goodwill	163.4	175.8	194.8	214.2	214.2	214.2	214.2
Property, plant and equipment	11.1	11.4	11.6	10.0	7.0	3.9	0.6
Financial assets	3.7	4.0	3.3	2.1	2.1	2.1	2.1
Other long-term assets	59.3	52.3	47.6	53.3	52.6	55.4	58.4
Fixed assets	253.0	271.3	297.5	323.1	319.3	319.0	318.6
Inventories	0.3	0.3	0.0	0.0	0.5	0.5	0.5
Accounts receivable	103.3	156.8	182.5	219.8	207.5	217.9	228.8
Liquid assets	106.6	110.2	110.1	192.6	276.8	332.0	388.1
Other short-term assets	61.7	66.7	76.0	60.3	59.0	59.0	59.0
Current assets	271.9	333.9	368.6	472.7	543.8	609.4	676.4
Total Assets	524.9	605.2	666.1	795.7	863.2	928.4	995.0
Liabilities and shareholders' equity							
Shareholders' equity	96.8	157.6	170.5	222.7	256.1	314.6	374.2
Minority interest	0.0	0.0	0.0	0.0	20.0	20.0	20.0
Total equity	96.8	157.6	170.5	222.7	276.1	334.6	394.2
Provisions	45.3	53.4	59.8	58.8	46.0	46.0	46.0
thereof provisions for pensions and similar obligations	10.1	11.4	14.9	22.6	10.0	10.0	10.0
Financial liabilities (total)	246.1	239.8	291.0	335.5	329.6	329.6	329.6
Short-term financial liabilities	23.8	11.5	6.2	8.8	8.8	8.8	8.8
Accounts payable	18.5	13.8	17.9	17.1	52.6	55.2	58.0
Other liabilities	118.2	140.6	126.9	161.7	158.9	163.0	167.3
Liabilities	428.0	447.6	495.6	573.0	587.1	593.8	600.9
Total liabilities and shareholders' equity	524.9	605.2	666.1	795.7	863.2	928.4	995.0

Financial Ratios

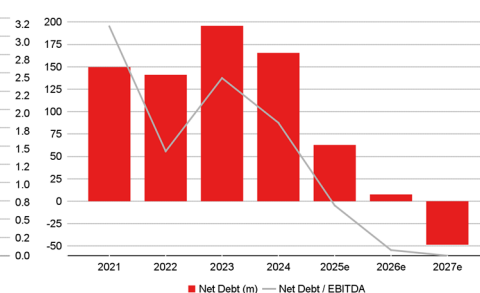
	2021	2022	2023	2024	2025e	2026e	2027e
Efficiency of Capital Employment							
Operating Assets Turnover	6.3 x	6.1 x	5.7 x	4.9 x	7.4 x	7.5 x	7.7 x
Capital Employed Turnover	2.2 x	2.9 x	2.5 x	2.5 x	3.0 x	3.1 x	3.2 x
ROA	11.9 %	28.5 %	16.5 %	15.2 %	20.2 %	22.0 %	23.2 %
Return on Capital							
ROCE (NOPAT)	18.8 %	31.4 %	18.4 %	15.9 %	18.9 %	21.9 %	22.7 %
ROE	42.7 %	60.8 %	30.0 %	25.0 %	26.9 %	24.6 %	21.4 %
Adj. ROE	42.7 %	60.8 %	30.0 %	25.0 %	26.9 %	24.6 %	21.4 %
Balance sheet quality							
Net Debt	149.7	141.1	195.7	165.5	62.8	7.6	-48.5
Net Financial Debt	139.5	129.6	180.8	142.9	52.8	-2.4	-58.5
Net Gearing	154.6 %	89.5 %	114.8 %	74.3 %	22.7 %	2.3 %	-12.3 %
Net Fin. Debt / EBITDA	198.6 %	89.1 %	152.5 %	106.6 %	39.3 %	n.a.	n.a.
Book Value / Share	n.a.	11.5	12.8	16.7	19.2	23.6	28.1
Book value per share ex intangibles	n.a.	-3.4	-4.8	-2.6	-0.1	4.3	8.8

ROCE Development



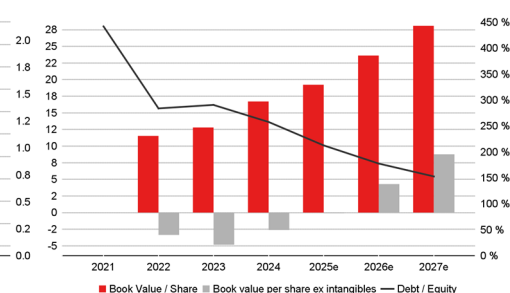
Source: Warburg Research

Net debt in EUR m



Source: Warburg Research

Book Value per Share in EUR



Source: Warburg Research

Consolidated cash flow statement

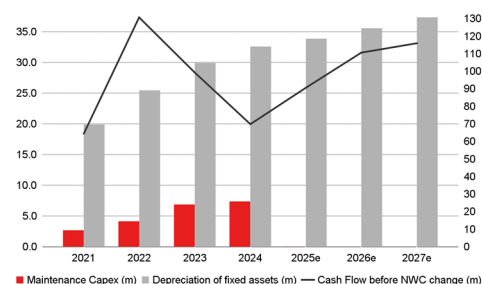
In EUR m	2021	2022	2023	2024	2025e	2026e	2027e
Net income	30.0	77.3	49.2	49.2	64.5	70.1	73.8
Depreciation of fixed assets	19.9	25.5	29.9	32.6	33.9	35.6	37.4
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	4.7	7.6	5.5	4.7	4.8	4.8	4.8
Increase/decrease in long-term provisions	1.3	1.9	2.7	3.3	-12.6	0.0	0.0
Other non-cash income and expenses	8.7	18.4	12.1	-19.9	0.0	0.0	0.0
Cash Flow before NWC change	64.5	130.7	99.4	69.9	90.6	110.5	116.0
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in accounts receivable	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in accounts payable	0.0	0.0	-21.0	-6.5	0.0	0.0	0.0
Increase / decrease in other working capital positions	-20.6	-48.4	1.3	23.2	45.4	-6.5	-6.8
Increase / decrease in working capital (total)	-20.6	-48.4	-19.7	16.7	45.4	-6.5	-6.8
Net cash provided by operating activities [1]	44.0	82.3	79.7	86.6	136.0	104.0	109.2
Investments in intangible assets	-0.8	-0.6	-1.5	-7.4	-1.7	-1.7	-1.7
Investments in property, plant and equipment	-1.9	-3.5	-5.4	0.0	-6.1	-6.4	-6.7
Payments for acquisitions	-50.1	-40.4	-56.3	-18.2	0.0	0.0	0.0
Financial investments	0.0	0.0	-5.0	4.8	0.0	0.0	0.0
Income from asset disposals	0.0	0.1	2.5	4.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	-52.8	-44.5	-65.7	-16.8	-7.8	-8.1	-8.4
Change in financial liabilities	18.2	11.4	62.3	51.6	-5.9	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	-13.3	-14.7	-17.3
Purchase of own shares	0.0	-10.0	-29.7	0.0	0.0	0.0	0.0
Capital measures	6.1	0.0	0.0	0.0	0.0	0.0	0.0
Other	-24.2	-30.2	-39.3	-41.8	-24.8	-26.1	-27.4
Net cash provided by financing activities [3]	0.0	-28.8	-6.7	9.9	-44.0	-40.7	-44.7
Change in liquid funds [1]+[2]+[3]	-8.8	9.0	7.2	79.6	84.3	55.2	56.1
Effects of exchange-rate changes on cash	0.6	-1.3	-2.6	-0.4	0.0	0.0	0.0
Cash and cash equivalent at end of period	99.6	114.3	114.8	189.3	276.8	332.0	388.1

Financial Ratios

	2021	2022	2023	2024	2025e	2026e	2027e
Cash Flow							
FCF	21.6	56.6	47.7	55.3	103.5	69.9	73.4
Free Cash Flow / Sales	4.0 %	6.6 %	5.2 %	5.7 %	10.2 %	6.6 %	6.6 %
Free Cash Flow Potential	59.3	95.5	69.0	72.8	84.3	90.5	94.6
Free Cash Flow / Net Profit	72.1 %	73.3 %	97.1 %	112.5 %	160.4 %	99.6 %	99.5 %
Interest Received / Avg. Cash	0.4 %	0.5 %	1.6 %	2.3 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	3.6 %	4.6 %	6.9 %	6.7 %	1.8 %	1.8 %	1.8 %
Management of Funds							
Investment ratio	0.5 %	0.5 %	0.8 %	0.8 %	0.8 %	0.8 %	0.8 %
Maint. Capex / Sales	0.5 %	0.5 %	0.8 %	0.8 %	0.0 %	0.0 %	0.0 %
Capex / Dep	10.9 %	12.5 %	19.4 %	19.8 %	20.1 %	20.0 %	19.9 %
Avg. Working Capital / Sales	10.8 %	11.9 %	15.2 %	17.4 %	15.8 %	12.6 %	12.6 %
Trade Debtors / Trade Creditors	559.6 %	1136.7 %	1017.4 %	1287.0 %	394.5 %	394.7 %	394.5 %
Inventory Turnover	219.6 x	291.6 x	73124.0 x	68879.0 x	153.5 x	150.6 x	158.1 x
Receivables collection period (days)	69	67	73	83	75	75	75
Payables payment period (days)	114	65	90	90	250	268	268
Cash conversion cycle (Days)	-102	-70	-91	-83	-293	-319	-319

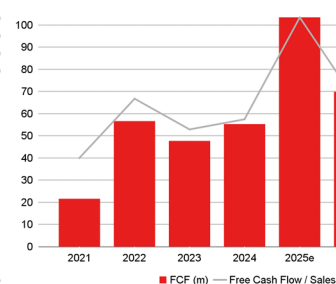
CAPEX and Cash Flow

in EUR m



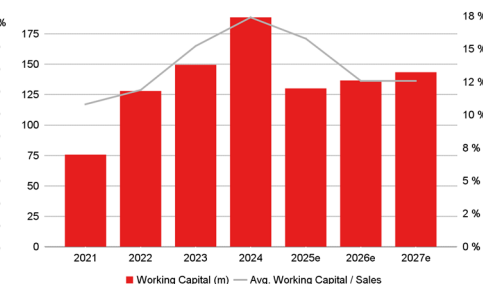
Source: Warburg Research

Free Cash Flow Generation



Source: Warburg Research

Working Capital



Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Nagarro	3, 5	https://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A3H2200.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
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-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

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Rating	Number of stocks	% of Universe
Buy	142	71
Hold	47	24
Sell	6	3
Rating suspended	5	3
Total	200	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	36	72
Hold	10	20
Sell	1	2
Rating suspended	3	6
Total	50	100

PRICE AND RATING HISTORY NAGARRO AS OF 28.05.2025



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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