

## Assisted Reality for the Connected Worker

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Chief Strategy Officer



# Upskill's Mission: Transform “hands on” work

## Founded

2010

## Locations

- Washington DC, USA (HQ)
- Austin, TX

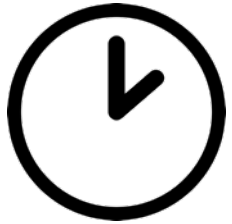
## World Class Investors



## Global Customers & Recognition



# Augmented Reality (“AR”) is an operational reality



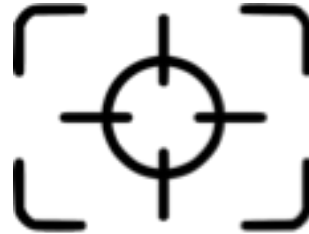
**30%+ ↑**

**Efficiency**



**Timely**

**QA**



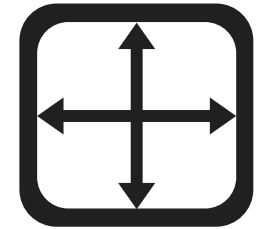
**Digital**

**Compliance**



**Real-time**

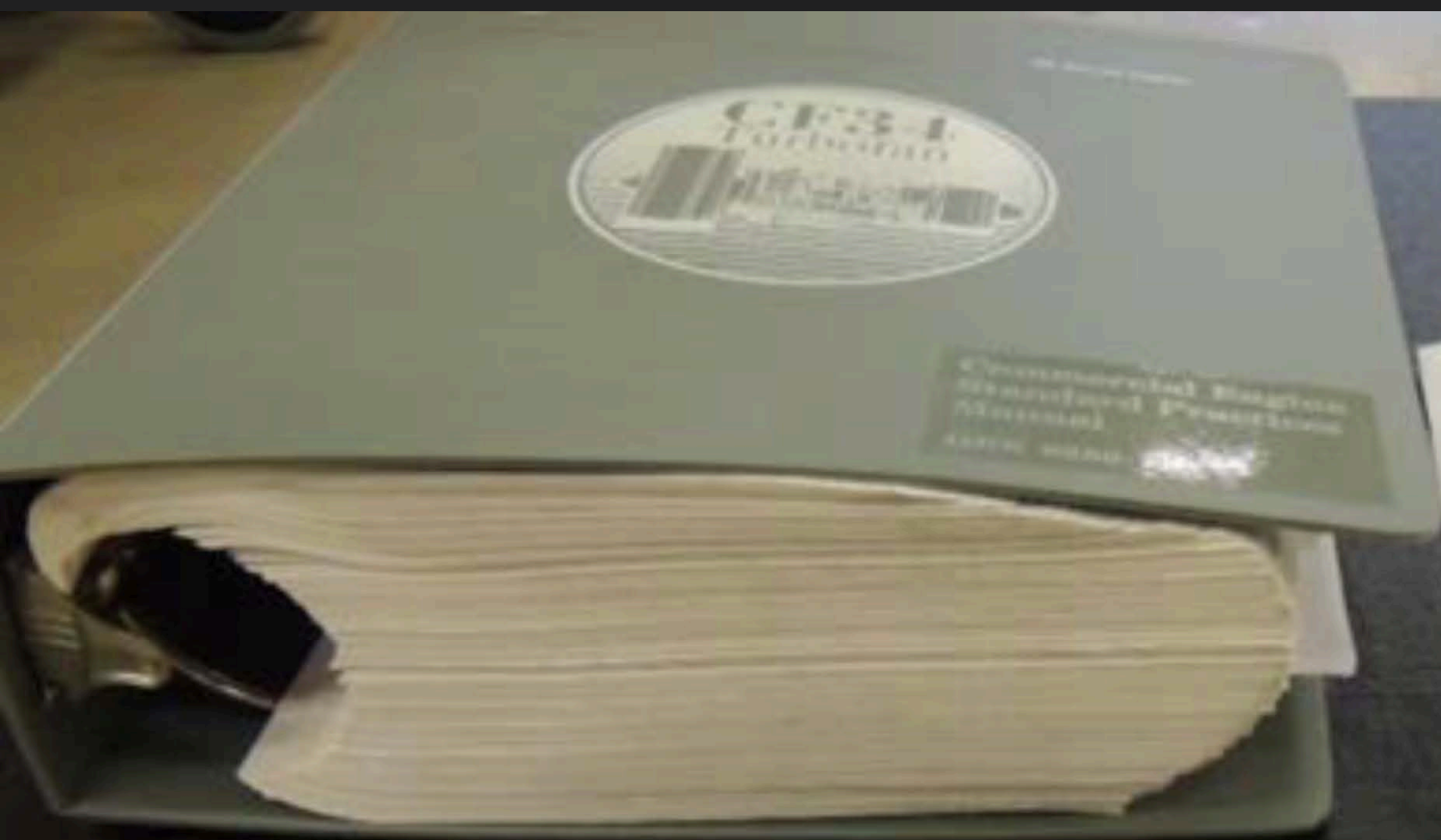
**Safety**



**Remote-enabled**

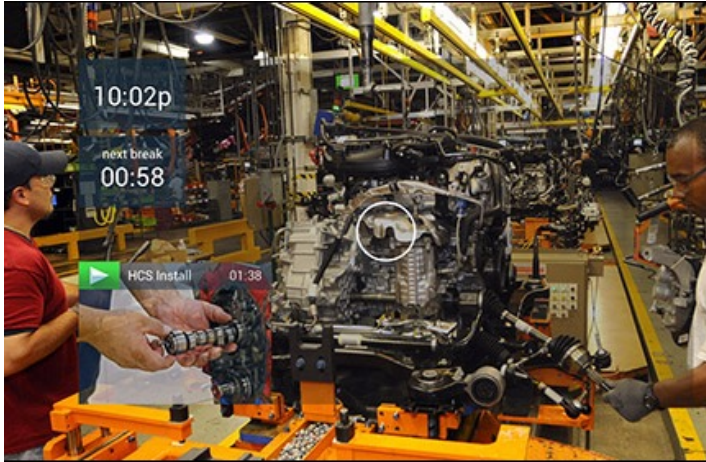
**Utilization**

AR is making a profound impact on some of the world’s leading organizations





# AR Platform for the Business Lifecycle



**Build**



**Move**



**Service**



# The Skylight Platform



## Example Applications

Assembly  
Instructions

Remote  
Assistance

Picking  
& Kitting

QA & Checklists

Process  
Documentation

...

## Skylight Platform

Client

Services

Web

Live

Application  
Builder

Connect

SDK

ERP

PLM

WMS

MES

FSM

...

Smart  
Devices

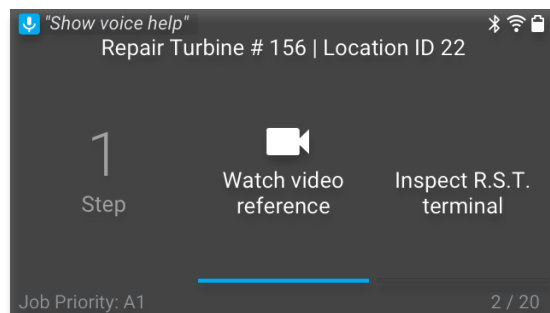
Skylight  
Applications

Skylight  
Platform

Enterprise Systems

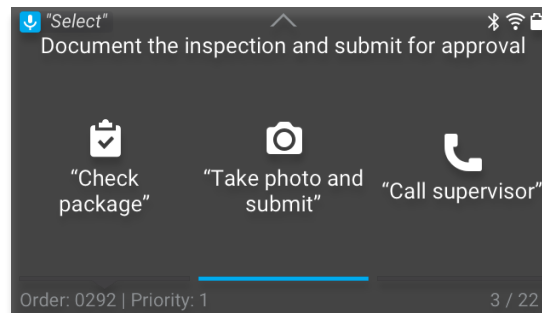
# One Platform. Many Applications.

## Task Guidance



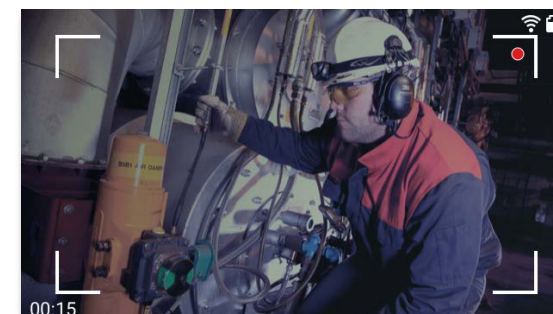
Guide workers step-by-step through tasks enriched with media

## Checklist



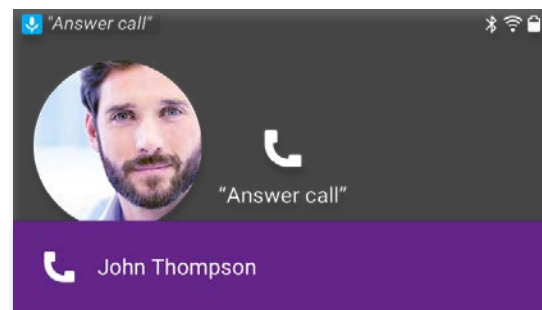
Simplify documentation, compliance, and inventory management

## Knowledge Capture & Process Documentation



Capture the collective expertise of your workforce and make it available on-demand

## Instant Live Help



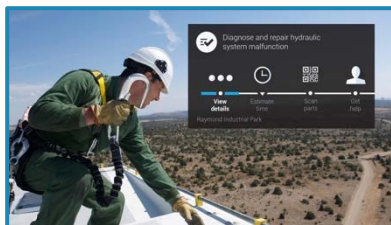
Connect workers with offsite experts that can see and hear like they are onsite

## Connected Tools/Sensors



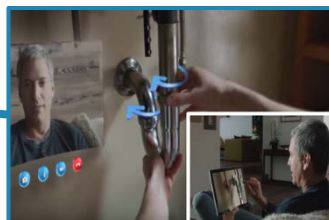
Visualize data from connected tools and sensors & take necessary action

# Hands-Free AR Adoption Path with Skylight



## Assisted Reality (today)

- Works on all smart glasses
- Non-immersive contextually relevant data interactions
  - Text, symbols, videos, diagrams, and pictures
- Leverages pre-existing data from enterprise back-end systems
- **Most scalable AR solution today**



## Mixed Reality (near-term)

- Requires stereoscopic devices (e.g. Microsoft HoloLens)
- Immersive digital content aligned to physical world surfaces
- Limited utility without 3D data and object characterizations
- **Scalable today with caveats**

## Registered & Immersive AR



- Requires fully immersive smart glasses (wide FOV)
- Dynamic, in-depth, visually enriching content overlaid on objects
- Requires accurate mapping and tracking of objects
- Requires AR-specific content
- Not scalable today



# Demonstration

# Project Juggernaut - Wire Harness Assembly

## Business Need

- First-time Quality: Critical, sophisticated, and manual processes cause errors
- Productivity: Excessive cognitive load and wasted motion decrease efficiency
- Training: Difficulty capturing and distributing expert knowledge



171

miles of wiring in a  
Boeing 747

Error prone -> high rework



5,612

Airplanes in backlog

Suboptimal Productivity



42 » 57

monthly 737 production  
rate increase, 2017-2019

Training challenges



# Assisted Reality Solution

## Smart Glasses



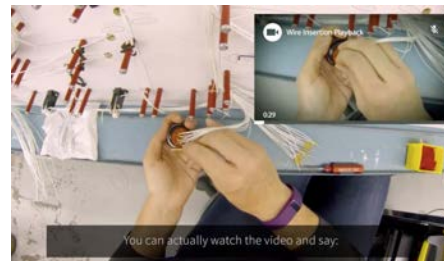
Smart glasses uniquely deliver hands-free and heads-up access to work instructions, expertise, and other actionable information to the industrial workforce



Up-to-date instructions via real-time connection to the Boeing parts/PLM database



Speech input delivers hands-free and distraction-free interactions



Video and audio connections to resolve issues on the fly and capture tribal knowledge

# [Boeing Wire Harness Assembly Video Link](#)

(Click to play – directs to YouTube)



# Adoption Growth and Business Metrics

## Pilot to Production to Expansion

400

targeted  
technicians at  
Mesa, AZ pilot  
location



2,500 +

Boeing  
employees  
in wire harness  
assembly

1,000s

more employees at  
subcontractors



40,000+

Through enterprise-wide  
deployment and use  
case expansion

## Driving key metrics in productivity

25%

reduction in  
production time

3% → 0%

reduction in error rates

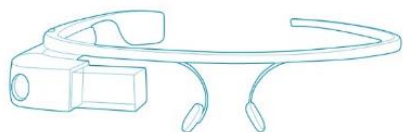
*“Wearables is what we’d call a step-function change. Rather than seconds or minutes, gives us an opportunity to cut the build time by 25%.”*

# Overcoming Implementation Challenges

## Challenges



Increased IT overhead and security risk without device management



Concern about locking into a single device and technology



Database access and on-premise installation requires IT security audit

## Solution



Worked with VMware AirWatch to extend its EMM platform to smart glasses and Skylight



Skylight platform enables zero-effort device switching and futureproofing



Skylight core server audited with the initial rollout & subsequent applications leverage existing core services



GE Healthcare

Deposit: 0 of 1

Col1

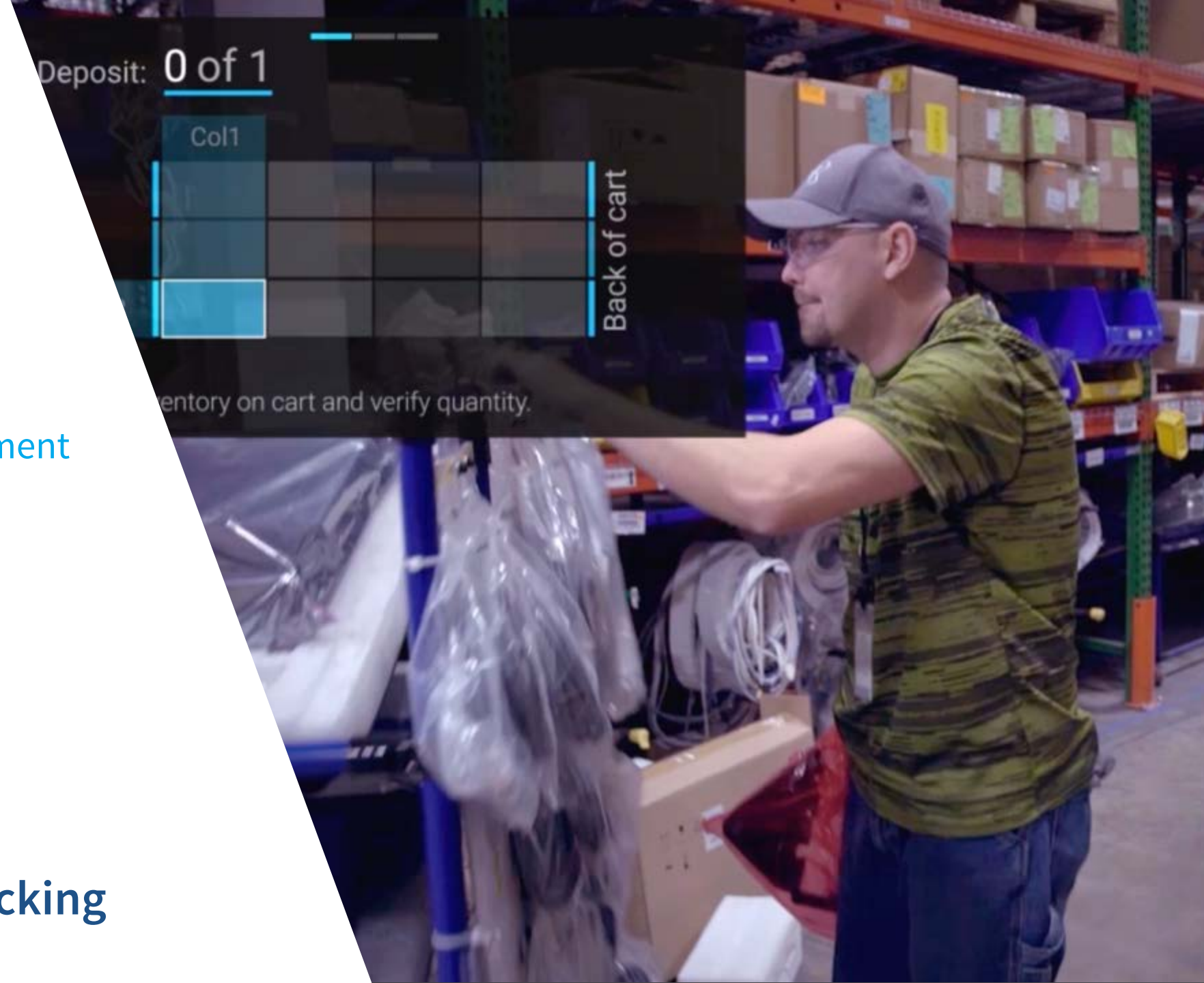
Back of cart

Inventory on cart and verify quantity.

46% Productivity Improvement

Better Accuracy

Case Study: Order Picking



# [GE Healthcare Picking & Kitting Video Link](#)

(Click to play – directs to YouTube)





GE Power & Water  
Renewable Energy

34% Productivity Improvement

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Better Work Utilization

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Safer Working Conditions

**Case Study: Assembly**



Terminal Bank	Insert coded wire designated term	
06	Wire:	Termin
05	rd	8o
04	bu	8m
03	gn	8u
02		
01		
Next bank		Mark comp

# [GE Renewable Energy Wiring Video Link](#)

(Click to play - directs to YouTube)



8-12% Increase in Mechanic Efficiency

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Higher Job Satisfaction

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Significant Error Reduction, Saving Millions

**Case Study: Maintenance & Repair**







Increase in line availability

Shorter production cycles

Faster delivery of customer orders

Case Study: Process Management







Rapid issue resolution

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More effective line changeovers

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Minimized Downtime &

Higher Production Throughput

Case Study: Line Maintenance



# The Cost of Doing Nothing (or Waiting)

## Annual Productivity Savings at 15% Improvement

Headcount	Hourly Rate		
	12,00 €	18,00 €	24,00 €
100	691.200 €	1.036.800 €	1.382.400 €
1.000	6.912.000 €	10.368.000 €	13.824.000 €
10.000	69.120.000 €	103.680.000 €	138.240.000 €
25.000	172.800.000 €	259.200.000 €	345.600.000 €

Assumes 2,0 loaded rate and 1.920 hour work year.

# Assisted Reality, IoT, and Cloud Computing

Internet  
of Things








Information

Assisted  
Reality



Action

-  Productivity
-  Quality
-  Compliance
-  Safety
-  Utilization

Learn more at  
[upskill.io/skylight](https://upskill.io/skylight)

