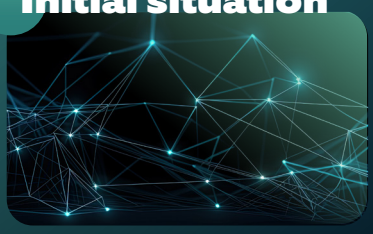
Rise with SAP – Greenfield

nagarro

Initial situation



- Operating workloads on-premise or on Hyperscaler environment.
- IT specialists are focused on data-center and contract management rather than innovation
- Replacement of existing ERP non-SAP products using SAP products
- Replacement of outdated BS7 (ECC) planned
- Renewal of outdated SAP NetWeaver Products planned (e.g. F&R, SCM, PO, Solman)
- ECC to S/4HANA Brownfield or Selective data migration scenario not feasible
- No usage right for SAP S/4HANA and HANA / ASE database
- No usage right for Business Technology Platform (GROW WITH SAP)
- SAP-Customizing, Modifications, custom-code, landscape complexity delaying
- Business Change and blocking enablement of new technologies
- Missing transformation roadmap for new Solution landscape
- Missing Data-Volume-Management – Carve-out of historical data needed
- Missing documentation of existing SAP Processes and custom coding

Goal



- Operating with a cloud-native operating model
- Use of the revised RISE operating model (see detailed slide)
- Enablement of multi-cloud, multi-vendor model for PaaS & IaaS „non-SAP“
- Full-service-oriented delivery model with reduced IT involvement
- Protect customer‘s investment and move to cloud-native operating model
- Clean-Core and reduction of Custom-code footprint
- Eliminate major TCO drivers
- Fostering security and compliance topics for local and global regulations
- Risk mitigation in terms of financial impact in case of SAP system outages (SLA 99,7 % uptime level in case of DR with short or long distance)
- Unified governance model with one contract team for data-center, Hyperscaler and SAP
- Simplifying Enterprise Architecture and complexity of landscape

Services & Competency



- Build Cloud Integration Platform / Message Broker
- Partner Cloud Architect / Indirect Sales Process S2D(HO)
- Data Migration Service / SAP DS or LTMC
- 360 Transparency Workshop / Testmanagement and Automation for SAP
- Enterprise – Architecture
- Sizing / System and Component Architecture
- RISE Extended Platform Management
- SAP License Evaluation Service New Subscription
- SAP Process Design & Implementation & Development
- BTP Authorizations / Governance
- Cloud-ALM Service / Scoping / Build Service
- SAP Authorizations / Governance

Customer benefits

- Integration of AI/ML (Artificial Intelligence and Machine Learning) to gain customer insights and improve process efficiency
- Less utilization of IT departments due to consumption of standard services.
- Helping to unlock capacity issues within IT departments
- Acceleration of SAP standard build process or regular system-copies
- SAP license subscriptions are more cost-effective (OPEX) than traditional perpetual licensing, and they unlock significant CAPEX optimization opportunities.
- Prevent IT audits issues and be compliant with compatibility packs
- Benefit from reserved system instances and assigned operational monthly cost
- Consume from specific SAP product capabilities based on RISE packages (e.g. Tricentis Test Automation, Joule AI Copilot, Single Sign-On etc.)
- Benefit from regular Software updates in various dimensions (Stack, Security-Notes)