

Nagarro to Step Up Hiring

Growth Plans

Plans to hire about 100-150 this year; about 200-250 next year.

The SEZ space in Jaipur will be ready next year.

Confident of stronger growth in Europe.

IT company Nagarro plans to step up hiring in 2009 by adding up to 250 professionals to its India operations, on the back of an increased traction in the European market.

“We expect to hire about 100-150 people during this calendar year, and next year, we will add another 200-250 professionals. The acceleration in hiring will come from growth in Europe, and our project pipeline,” Mr Manas C. Fuloria, Executive Vice-President, Corporate Development and Strategy, Nagarro, told Business Line.

Services

The company provides outsourced software development services including full product lifecycle services, from architecture, design, development and integration to implementation and support. It employs over 500 professionals globally. Nagarro’s technical teams in the US, Europe and India have experience in open source (including Java and LAMP development) and proprietary (including

Microsoft .NET and SAP NetWeaver) platforms.

Mr Fuloria said that the company’s future hiring would focus on its growth areas such as SAP, .Net and Java skills. “We are also getting into business intelligence and so some of the recruitments will address this area,” he said.

The company recently signed a memorandum of understanding with Mahindra World City for developing a 5-acre IT campus in the upcoming 3,000 acre multi-product Mahindra World City SEZ.

Jaipur SEZ

The SEZ space in Jaipur would have a capacity for 500 IT professionals. “This infrastructure will be ready by end of 2009. Till this infrastructure is in place, the hiring will happen largely in our facility in Gurgaon,” he said.

Mr Fuloria said that while it had not faced pressure on ongoing projects in the wake of slowdown in the US market, the IT firm was gearing up for a

stronger foothold in Europe. “We have cracked the European market in terms of client engagements, with whom the project delivery needs to happen in local language. More importantly, we now have a good idea about the returns on sales and marketing activities, so we have figured out the sales model as well,” he added.

Nagarro is also eyeing opportunities in the retail software market. “We have certain retail expertise and have tied-up with a partner company for a strong retail offering. In the next few weeks, we expect to clinch a leading US retail client,” he added.