

Nagarro, Inc.
APPENDIX C – PRICING INDEX
DIR-CPO-5219
Comprehensive Web Development and Managed Services

Service Category	MSRP/List Price (Per Unit)	Unit of Measure	DISCOUNT OF MSRP/List Price	DIR Customer Price (Per Unit/EA)
1-WEBSITE DESIGN/DEVELOPMENT				
To include but not limited to:				
Frontend Developer Entry Level	\$ 81.63	Per Hour	2.00%	\$ 80
Frontend Developer I	\$ 112.24	Per Hour	2.00%	\$ 110
Frontend Developer II	\$ 127.55	Per Hour	2.00%	\$ 125
Frontend Developer III	\$ 147.96	Per Hour	2.00%	\$ 145
Programmer Entry Level	\$ 81.63	Per Hour	2.00%	\$ 80
Programmer I	\$ 115.00	Per Hour	2.00%	\$ 113
Programmer II	\$ 130.00	Per Hour	2.00%	\$ 127
Programmer III	\$ 140.00	Per Hour	2.00%	\$ 137
Mobile Web Developer Entry Level	\$ 100.00	Per Hour	2.00%	\$ 98
Mobile Web Developer I	\$ 120.00	Per Hour	2.00%	\$ 118
Mobile Web Developer II	\$ 135.00	Per Hour	2.00%	\$ 132
Mobile Web Developer III	\$ 150.00	Per Hour	2.00%	\$ 147
UX/UI Designer Entry Level	\$ 102.04	Per Hour	2.00%	\$ 100
UX/UI Designer I	\$ 112.24	Per Hour	2.00%	\$ 110
UX/UI Designer II	\$ 127.55	Per Hour	2.00%	\$ 125
UX/UI Designer III	\$ 155.00	Per Hour	2.00%	\$ 152
Specialist Entry Level	\$ 81.63	Per Hour	2.00%	\$ 80
Specialist I	\$ 122.00	Per Hour	2.00%	\$ 120
Specialist II	\$ 150.00	Per Hour	2.00%	\$ 147
Specialist III	\$ 165.00	Per Hour	2.00%	\$ 162
Project Manager I	\$ 112.24	Per Hour	2.00%	\$ 110
Project Manager II	\$ 127.55	Per Hour	2.00%	\$ 125
Project Manager III	\$ 168.36	Per Hour	2.00%	\$ 165
Security Advisory	\$ 163.26	Per Hour	2.00%	\$ 160
Sr. Security Advisory	\$ 200.00	Per Hour	2.00%	\$ 196
Technical Analyst Entry Level	\$ 81.63	Per Hour	2.00%	\$ 80
Technical Analyst I	\$ 120.00	Per Hour	2.00%	\$ 118
Technical Analyst II	\$ 135.00	Per Hour	2.00%	\$ 132
Technical Analyst III	\$ 165.00	Per Hour	2.00%	\$ 162
Architect I	\$ 133.00	Per Hour	2.00%	\$ 130
Architect II	\$ 150.00	Per Hour	2.00%	\$ 147

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Architect III	\$ 170.00	Per Hour	2.00%	\$ 167
CMS Consultant I	\$ 130.00	Per Hour	2.00%	\$ 127
CMS Consultant II	\$ 140.00	Per Hour	2.00%	\$ 137
CMS Consultant III	\$ 155.00	Per Hour	2.00%	\$ 152
Tech Writer I	\$ 75.00	Per Hour	2.00%	\$ 74
Tech Writer II	\$ 80.00	Per Hour	2.00%	\$ 78
Technical Writer III	\$ 115.00	Per Hour	2.00%	\$ 113
Business Analyst I	\$ 112.24	Per Hour	2.00%	\$ 110
Business Analyst II	\$ 122.00	Per Hour	2.00%	\$ 120
Business Analyst III	\$ 143.00	Per Hour	2.00%	\$ 140
Quality Analyst Entry Level	\$ 81.63	Per Hour	2.00%	\$ 80
Quality Analyst I	\$ 102.04	Per Hour	2.00%	\$ 100
Quality Analyst II	\$ 115.00	Per Hour	2.00%	\$ 113
Quality Analyst III	\$ 135.00	Per Hour	2.00%	\$ 132
Training Specialist Entry Level	\$ 91.84	Per Hour	2.00%	\$ 90
Training Specialist I	\$ 102.04	Per Hour	2.00%	\$ 100
Training Specialist II	\$ 120.00	Per Hour	2.00%	\$ 118
Training Specialist III	\$ 135.00	Per Hour	2.00%	\$ 145

***Note: See vendor's contract web site for detail hourly rates and positions qualifications.**

2. DOMAIN NAME SYSTEM (DNS) MANAGEMENT

To include but not limited to:

Domain Name Registration (One time, pricing depends on actuals)	On Actuals	One Time Fee	0.00%	Custom
Domain Name Renewal (Periodic, yearly, pricing depends on actuals)	On Actuals	Annually	0.00%	Custom
DNS Management Services	\$ 188.78	Per Hour	2.00%	\$ 185
Security Advisory	\$ 163.27	Per Hour	2.00%	\$ 160

3. BUSINESS ANALYSIS SERVICES

To include but not limited to:

Business Analyst Entry Level	\$ 91.84	Per Hour	2.00%	\$ 90
Business Analyst I	\$ 112.24	Per Hour	2.00%	\$ 110
Business Analyst II	\$ 122.00	Per Hour	2.00%	\$ 120
Business Analyst III	\$ 143.00	Per Hour	2.00%	\$ 140
UX/UI Designer Entry Level	\$ 102.04	Per Hour	2.00%	\$ 100
UX/UI Designer I	\$ 112.24	Per Hour	2.00%	\$ 110

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UX/UI Designer II	\$ 127.55	Per Hour	2.00%	\$ 125
UX/UI Designer III	\$ 147.96	Per Hour	2.00%	\$ 145
Specialist Entry Level	\$ 91.84	Per Hour	2.00%	\$ 90
Specialist I	\$ 122.00	Per Hour	2.00%	\$ 120
Specialist II	\$ 150.00	Per Hour	2.00%	\$ 147
Specialist III	\$ 165.00	Per Hour	2.00%	\$ 162
Business Tools Licensing (On actuals (Google Web Analytics etc. other monitoring tools))	On Actuals	One Time Fee	2.00%	Custom

***Note: See vendor's contract web site for detail hourly rates and positions qualifications.**

4. WEBSITE HOSTING

To include but not limited to:

Dedicated For high traffic sites, multiple websites, small apps, resellers 4 cores @ 3.5 GHz (3.9 Max Turbo) 16 GB RAM 2 x 240 GB SSD Primary Disk 1 x 1 TB SATA Backup Disk 5 TB Bandwidth 250 GB Acronis Cyber Backups	\$ 153.06	Monthly	2.00%	\$ 150
Managed VPS Hosting Linux, 2 GB RAM 2 vCPU Cores 40 GB SSD Storage 10 TB Bandwidth	\$ 25.51	Monthly	2.00%	\$ 25
Managed VPS Hosting Linux, 4 GB RAM 4 vCPU Cores 100 GB SSD Storage 10 TB Bandwidth	\$ 35.71	Monthly	2.00%	\$ 35
Managed VPS Hosting Linux, 8 GB RAM 8 vCPU Cores 150 GB SSD Storage 10 TB Bandwidth	\$ 45.92	Monthly	2.00%	\$ 45
Managed VPS Hosting Linux, 16 GB RAM 8 vCPU Cores 200 GB SSD Storage 10 TB Bandwidth	\$ 122.45	Monthly	2.00%	\$ 120
Managed VPS Hosting Windows, 4 GB RAM 4 vCPU Cores 100 GB SSD Storage 10 TB Bandwidth	\$ 66.33	Monthly	2.00%	\$ 65

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Managed VPS Hosting Windows, 8 GB RAM 8 vCPU Cores 150 GB SSD Storage 10 TB Bandwidth	\$ 86.73	Monthly	2.00%	\$ 85
Managed VPS Hosting Windows, 16 GB RAM 8 vCPU Cores 200 GB SSD Storage 10 TB Bandwidth	\$ 147.96	Monthly	2.00%	\$ 145
Consulting Services - Support, Professional and Technical Services	\$ 134.69	Per Hour	2.00%	\$ 132
*Note: See vendor's contract web site for stablished monthly rates.				
5. CLOUD HOSTING				
To include but not limited to:				
Cloud Dedicated 16GB RAM, 4 cores 4 cores (8 threads) 3.50 GHz base (3.90 GHz turbo) 16 GB RAM 408 GB SSD RAID-1 5TB Bandwidth Linux or Windows	\$ 152.00	Monthly	2.00%	\$ 149
Cloud Dedicated 32GB RAM, 4 cores 4 cores (8 threads) 3.50 GHz base (3.90 GHz turbo) 32 GB RAM 918 GB SSD RAID-10 5TB Bandwidth Linux or Windows	\$ 192.86	Monthly	2.00%	\$ 189
Cloud Dedicated 32GB RAM, 6 cores 6 cores (12 threads) 3.60 GHz base (4.00 GHz turbo) 32 GB RAM 917 GB SSD RAID-10 5TB Bandwidth Linux or Windows	\$ 233.67	Monthly	2.00%	\$ 229
Cloud Dedicated Custom Cost Up To 16 Cores Up to 128 GB RAM NVMe or SSD Storage Linux or Windows	Custom	Custom	2.00%	Custom
Consulting Services - Support, Professional and Technical Services	\$ 134.69	Per Hour	2.00%	\$ 132

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TX Ramp Hosting - Level 1 & 2 (Custom Cost)	Custom	Custom	2.00%	Custom
6. E-MAIL HOSTING				
To include but not limited to:				
BASIC - Email Branded with Domain Name 10 GB/account Guaranteed Email Delivery Advanced Spam & Virus Protection Webmail/iOS/Android IMAP/POP3/SSL Support Contacts & Calendar Email Backups Two Factor Auth.	\$ 1.65	Per User/Per Month	2.00%	\$ 1.60
PROFESSIONAL - Email Branded with Domain Name 10 GB/account Guaranteed Email Delivery Advanced Spam & Virus Protection Webmail/iOS/Android IMAP/POP3/SSL Support Contacts & Calendar Email Backups Two Factor Auth. Send Later Read Receipts Email Templates	\$ 2.65	Per User/Per Month	2.00%	\$ 2.60
Third Party Providers - Gmail, Dreamhost, FastComet, Hostinger, GoDaddy, HostGator, Bluehost etc.	Custom	Custom	2.00%	Custom
Consulting Services - Support, Professional and Technical Services	\$ 122.45	Per Hour	2.00%	\$ 120
7-ACCESSIBILITY SERVICES				
To include but not limited to:				
UX/UI Designer Entry Level	\$ 102.04	Per Hour	2.00%	\$ 100
UX/UI Designer I	\$ 127.55	Per Hour	2.00%	\$ 125
UX/UI Designer II	\$ 153.06	Per Hour	2.00%	\$ 150
UX/UI Designer III	\$ 177.55	Per Hour	2.00%	\$ 174
Quality Analyst Entry Level	\$ 81.63	Per Hour	2.00%	\$ 80
Quality Analyst I	\$ 112.24	Per Hour	2.00%	\$ 110
Quality Analyst II	\$ 127.55	Per Hour	2.00%	\$ 125
Quality Analyst III	\$ 147.96	Per Hour	2.00%	\$ 145

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Project Manager I	\$ 112.24	Per Hour	2.00%	\$ 110
Project Manager II	\$ 127.55	Per Hour	2.00%	\$ 125
Project Manager III	\$ 168.37	Per Hour	2.00%	\$ 165
Third Party Software / On Actuals	Custom	Custom	2.00%	Custom

***Note: See vendor's contract web site for detail hourly rates and positions qualifications.**

8. WEB CONTENT MANAGEMENT (WCM)

To include but not limited to:

Technical Analyst Entry Level	\$ 122.45	Per Hour	2.00%	\$ 120
CMS Technical Analyst I	\$ 130.00	Per Hour	2.00%	\$ 127
CMS Technical Analyst II	\$ 140.00	Per Hour	2.00%	\$ 137
CMS Technical Analyst III	\$ 155.00	Per Hour	2.00%	\$ 152
UX/UI Designer Entry Level	\$ 102.04	Per Hour	2.00%	\$ 100
UX/UI Designer I	\$ 112.24	Per Hour	2.00%	\$ 110
UX/UI Designer II	\$ 127.55	Per Hour	2.00%	\$ 125
UX/UI Designer III	\$ 147.96	Per Hour	2.00%	\$ 145
Technical Writer I	\$ 75.00	Per Hour	2.00%	\$ 74
Technical Writer II	\$ 80.00	Per Hour	2.00%	\$ 78
Technical Writer III	\$ 115.00	Per Hour	2.00%	\$ 113
Motion Graphics and Animation Developer	\$ 183.67	Per Hour	2.00%	\$ 180
Digital Audio/Video Production	Custom	Custom	2.00%	Custom
Digital & Media Advisory (on actuals)	Custom	Custom	2.00%	Custom
Security Advisory	\$ 163.27	Per Hour	2.00%	\$ 160
Project Manager I	\$ 112.24	Per Hour	2.00%	\$ 110
Project Manager II	\$ 127.55	Per Hour	2.00%	\$ 125
Project Manager III	\$ 168.37	Per Hour	2.00%	\$ 165
Specialist Entry Level	\$ 122.45	Per Hour	2.00%	\$ 120
Specialist I	\$ 122.00	Per Hour	2.00%	\$ 120
Specialist II	\$ 150.00	Per Hour	2.00%	\$ 147
Specialist III	\$ 165.00	Per Hour	2.00%	\$ 162

***Note: See vendor's contract web site for detail hourly rates and positions qualifications.**

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9. WEB TRAINING, MAINTENANCE, AND SUPPORT

To include but not limited to:

Training Specialist Entry Level	\$ 91.84	Per Hour	2.00%	\$ 90
Training Specialist I	\$ 102.04	Per Hour	2.00%	\$ 100
Training Specialist II	\$ 120.00	Per Hour	2.00%	\$ 118
Training Specialist III	\$ 135.00	Per Hour	2.00%	\$ 145
Helpdesk L1 Maintenance & Support	\$ 59.18	Per Hour	2.00%	\$ 58
Helpdesk L2 Maintenance & Support	\$ 76.53	Per Hour	2.00%	\$ 75
Helpdesk L3 Maintenance & Support	\$ 122.45	Per Hour	2.00%	\$ 120

***Note: See vendor's contract web site for detail hourly rates and positions qualifications.**

10-TURNKEY SOLUTIONS

To include but not limited to:

Complete Solution: Website Design, Development, Hosting, Domain Name, Management, E-mail, Accessibility, Web Content Management, Maintenance, Training and Support	Custom	Custom	Custom	Custom
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VOLUME DISCOUNTS

To include but not limited to:

Category		Qty	Additional Discount %	
Website Design/ Development	Custom	> 20 Staffing Roles	1.00%	Custom
Website Design/ Development	Custom	> 50 Staffing Roles	2.00%	Custom

VOLUME DISCOUNTS / PER TRANSACTION

Category		Dollar Thresholds	Additional Discount %	
Website Design/ Development	Custom	Purchase Order > \$500,000	2.50%	Custom
Website Design/ Development	Custom	Purchase Order > \$100,000 to up to \$500,000	2.00%	Custom
Website Design/ Development	Custom	Purchase Order up to \$100,000	1.50%	Custom